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#### **Books**

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Contestable Markets and the Theory of Industry Structure, (with W.J. Baumol and J.C. Panzar), Harcourt Brace Jovanovich, 1982. Second Edition, 1989.

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#### **Unpublished Reports:**

"The Scope of Competition in Telecommunications" (with B. Douglas Bernheim)

"Why Do Christie and Schultz Infer Collusion From Their Data?," (with Alan Kleidon), 1995.

"Economic Foundations for Vertical Merger Guidelines," (with B. Douglas Bernheim), 1994.

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- "Economic Analysis of Section 337: The Balance Between Intellectual Property Protection and Protectionism," (with J. Ordover) 1990.
- "Privatization to Limit Public Sector Discretion," (with Carl Shapiro) 1989.
- "Arming Decisions Under Asymmetric Information," 1989.
- "Regulation of Information Services," 1987.
- "The Effects of Capped NTS Charges on Long Distance Competition," (with M. Katz).
- "The Revolution in Telephone Communications Policy."
- "Discussion of Regulatory Mechanism Design in the Presence of Research Innovation, and Spillover Effects," 1987.
- "Industry Economic Analysis in the Legal Arena," 1987.
- "Deregulation of Long Distance Telephone Services: A Public Interest Assessment," (with M. Katz).
- "Competition-Related Trade Issues," report prepared for OECD.
- "Herfindahl Concentration Index," (with J. Ordover), Memorandum for ABA Section 7 Clayton Act Committee, Project on Revising the Merger Guidelines, March 1981.
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- "The Continuing Need for and National Benefits Derived from the REA Telephone Loan Programs An Economic Assessment," 1981.
- "The Economics of Equipment Leasing: Costing and Pricing," 1980.
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## **Invited Conference Presentations:**

Economic Development Institute of the World Bank Program on Competition	ion
Policy Towards Horizontal Mergers"	1998
Twenty-fifth Anniversary Seminar for the Economic Analysis Group of the Department of Justice	
"Market Definition in Antitrust Analysis"	1998
HIID International Workshop on Privatization, Regulatory Reform and Corpor Governance	rate
"Infrastructure Architecture and Regulation: Railroads"	1998
EU Committee Competition Conference – Market Power "US/EC Perspective on Market Definition"	1998
Federal Trade Commission Roundtable "Antitrust Policy for Joint Ventures"	1998
1998 Antitrust Conference "Communications Mergers"	1998
The Progress and Freedom Foundation Conference on Competition, Convergence, and the Microsoft Monopoly	
"Access and Bundling in High-Technology Markets"	1998
FTC Program on The Effective Integration of Economic Analysis into Antitrus	st
"The Role of Economic Evidence and Testimony"	1997
FTC Hearings on Classical Market Power in Joint Ventures  "Microeconomic Analysis and Guidelines"	1997

World Bank Economists' Week IV  "Making Markets More Effective With Competition Policy"	1997
Brookings Trade Policy Forum "Competition Policy and Antidumping: The Economic Effects"	1997
University of Malaya and Harvard University Conference on The Impact of Globalisation and Privatisation on Malaysia and Asia in the Year 2020 "Microeconomics, Privatization, and Vertical Integration"	1997
ABA Section of Antitrust Law Conference on The Telecommunications Indus "Current Economic Issues in Telecommunications"	stry 1997
Antitrust 1998: The Annual Briefing "The Re-Emergence of Distribution Issues"	1997
Inter-American Development Bank Conference on Private Investment, Infrast Reform and Governance in Latin America & the Caribbean "Economic Principles to Guide Post-Privatization Governance"	ructure 1997
Harvard Forum on Regulatory Reform and Privatization of Telecommunications Middle East "Privatization: Methods and Pricing Issues"	s in the 1997
American Enterprise Institute for Public Policy Research Conference "Discussion of Local Competition and Legal Culture"	1997
Harvard Program on Global Reform and Privatization of Public Enterprises "Infrastructure Privatization and Regulation: Freight"	1997
World Bank Competition Policy Workshop "Competition Policy for Entrepreneurship and Growth"	1997
Eastern Economics Association Paul Samuelson Lecture "Bottleneck Access in Regulation and Competition Policy"	1997
ABA Annual Meeting, Section of Antitrust Law "Antitrust in the 21st Century: The Efficiencies Guidelines"	1997
Peruvian Ministry of Energy and Mines Conference on Regulation of Public Ut "Regulation: Theoretical Context and Advantages vs. Disadvantages"	tilities 1997

The FCC: New Priorities and Future Directions "Competition in the Telecommunications Industry"	1997
American Enterprise Institute Studies in Telecommunications Deregulation "The Scope of Competition in Telecommunications"	1996
George Mason Law Review Symposium on Antitrust in the Information Revol "Introduction to the Economic Theory of Antitrust and Information"	ution 1996
Korean Telecommunications Public Lecture "Market Opening and Fair Competition"	1996
Korea Telecommunications Forum "Desirable Interconnection Policy in a Competitive Market"	1996
European Association for Research in Industrial Economics Annual Conference "Bottleneck Access: Regulation and Competition Policy"	e 1996
Harvard Program on Global Reform and Privatization of Public Enterprises "Railroad and Other Infrastructure Privatization"	1996
FCC Forum on Antitrust and Economic Issues Involved with InterLATA Entry "The Scope of Telecommunications Competition"	1996
Citizens for a Sound Economy Policy Watch on Telecommunications Interconnection"	ection 1996
World Bank Seminar on Experiences with Corporatization "Strategic Directions of Privatization"	1996
FCC Economic Forum on the Economics of Interconnection "Lessons from Other Industries"	1996
ABA Annual Meeting, Section of Antitrust Law "The Integration, Disintegration, and Reintegration of the Entertainment Industry"	1996
Conference Board: 1996 Antitrust Conference "How Economics Influences Antitrust and Vice Versa"	1996
Antitrust 1996: A Special Briefing "Joint Ventures and Strategic Alliances"	1996

New York State Bar Association Section of Antitrust Law Winter Meeting "Commentary on Horizontal Effects Issues"	1996
FTC Hearings on the Changing Nature of Competition in a Global and Inno Driven Age "Vertical Issues for Networks and Standards"	vation-
	1990
Wharton Seminar on Applied Microeconomics  "Access Policies with Imperfect Regulation"	1995
Antitrust 1996, Washington D.C.  "Assessing Joint Ventures for Diminution of Competition"	1995
ABA Annual Meeting, Section of Antitrust Law "Refusals to Deal Economic Tests for Competitive Harm"	1995
FTC Seminar on Antitrust Enforcement Analysis "Diagnosing Collusion Possibilities"	1995
Philadelphia Bar Education Center: Antitrust Fundamentals "AntitrustThe Underlying Economics"	1995
Vanderbilt University Conference on Financial Markets "Why Do Christie and Schultz Infer Collusion From Their Data?"	1995
ABA Section of Antitrust Law Chair's Showcase Program "Discussion of Telecommunications Competition Policy"	1995
Conference Board: 1995 Antitrust Conference "Analysis of Mergers and Joint Ventures"	1995
ABA Conference on The New Antitrust: Policy of the '90s "Antitrust on the Super Highways/Super Airways"	1994
ITC Hearings on The Economic Effects of Outstanding Title VII Orders "The Economic Impacts of Antidumping Policies"	1994
OECD Working Conference on Trade and Competition Policy "Empirical Evidence on The Nature of Anti-dumping Actions"	1994
Antitrust 1995, Washington D.C.  "Rigorous Antitrust Standards for Distribution Arrangements"	1994

ABA Georgetown Law Center: Post Chicago-Economics: New Theories Cases?	- New
"Economic Foundations for Vertical Merger Guidelines"	1994
Conference Board: Antitrust Issues in Today's Economy "New Democrats, Old Agencies: Competition Law and Policy"	1994
Federal Reserve Board Distinguished Economist Series "Regulated Private Enterprise Versus Public Enterprise"	1994
Institut d'Etudes Politiques de Paris "Lectures on Competition Policy and Privatization"	1993
Canadian Bureau of Competition Policy Academic Seminar Series, Toronto. "Public Versus Regulated Private Enterprise"	1993
CEPS Symposium on The Clinton Administration: A Preliminary Report Card "Policy Towards Business"	1993
Columbia Institute for Tele-Information Conference on Competition in Network	
Industries, New York, NY "Discussion of Deregulation of Networks: What Has Worked and What Hasn't"	1993
World Bank Annual Conference on Development Economics "Public Versus Regulated Private Enterprise"	1993
Center for Public Utilities Conference on Current Issues Challenging the Reg	ulatory
Process, Santa Fe, NM  "The Economics of Current Issues in Telecommunications Regulation"  "The Role of Markets in Presently Regulated Industries"	1992 1992
The Conference Board's Conference on Antitrust Issues in Today's Economy	, New
York, NY "Antitrust in the Global Economy" "Monopoly Issues for the '90s"	1992 1993
Columbia University Seminar on Applied Economic Theory, New York, NY "Economic Rationales for the Scope of Privatization"	1992
Howrey & Simon Conference on Antitrust Developments, Washington, DC "Competitive Effects of Concern in the Merger Guidelines"	1992

Arnold & Porter Colloquium on Merger Enforcement, Washington, DC "The Economic Foundations of the Merger Guidelines"	1992
American Bar Association, Section on Antitrust Law Leadership Council Confe Monterey, CA "Applying the 1992 Merger Guidelines"	erence, 1992
	1992
OECD Competition Policy Meeting, Paris, France "The Economic Impacts of Antidumping Policy"	1992
Center for Public Choice Lecture Series, George Mason University Arlington, "The Economic Impacts of Antidumping Policy"	VA 1992
Brookings Institution Microeconomics Panel, Washington, DC, "Discussion of the Evolution of Industry Structure"	1992
AT&T Conference on Antitrust Essentials "Antitrust Standards for Mergers and Joint Ventures"	1991
ABA Institute on The Cutting Edge of Antitrust: Market Power "Assessing and Proving Market Power: Barriers to Entry"	1991
Second Annual Workshop of the Competition Law and Policy Institute of New	
Zealand "Merger Analysis, Industrial Organization Theory, and Merger Guidelines "Exclusive Dealing and the <u>Fisher &amp; Paykel</u> Case"	3"1991 1991
Special Seminar of the New Zealand Treasury "Strategic Behavior, Antitrust, and The Regulation of Natural Monopoly"	1991
Public Seminar of the Australian Trade Practices Commission "Antitrust Issues of the 1990's"	1991
National Association of Attorneys General Antitrust Seminar "Antitrust Economics"	1991
District of Columbia Bar's 1991 Annual Convention "Administrative and Judicial Trends in Federal Antitrust Enforcement"	1991
ABA Spring Meeting "Antitrust Lessons From the Airline Industry"	1991

Conference on The Transition to a Market Economy - Institutional Aspects "Anti-Monopoly Policies and Institutions"	1991
Conference Board's Thirtieth Antitrust Conference "Antitrust Issues in Today's Economy"	1991
American Association for the Advancement of Science Annual Meeting "Methodologies for Economic Analysis of Mergers"	1991
General Seminar, Johns Hopkins University "Economic Rationales for the Scope of Privatization"	1991
Capitol Economics Speakers Series "Economics of Merger Guidelines"	1991
CRA Conference on Antitrust Issues in Regulated Industries "Enforcement Priorities and Economic Principles"	1990
Pepper Hamilton & Scheetz Anniversary Colloquium "New Developments in Antitrust Economics"	1990
PLI Program on Federal Antitrust Enforcement in the 90's "The Antitrust Agenda of the 90's"	1990
FTC Distinguished Speakers Seminar "The Evolving Merger Guidelines"	1990
The World Bank Speakers Series "The Role of Antitrust Policy in an Open Economy"	1990
Seminar of the Secretary of Commerce and Industrial Development of Mexic "Transitions to a Market Economy"	o 1990
Southern Economics Association "Entry in Antitrust Analysis of Mergers" "Discussion of Strategic Investment and Timing of Entry"	1990 1990
American Enterprise Institute Conference on Policy Approaches to the Deregulation of Network Industries "Discussion of Network Problems and Solutions"	1990

American Enterprise Institute Conference on Innovation, Intellectual Proper World Competition	ty, and
"Law and Economics Framework for Analysis"	1990
Banco Nacional de Desenvolvimento Economico Social Lecture "Competition Policy: Harnessing Private Interests for the Public Interes	st"1990
Western Economics Association Annual Meetings "New Directions in Antitrust from a New Administration" "New Directions in Merger Enforcement: The View from Washington"	1990 1990
Woodrow Wilson School Alumni Colloquium "Microeconomic Policy Analysis and AntitrustWashington 1990"	1990
Arnold & Porter Lecture Series  "Advocating Competition"  "Antitrust Enforcement"	1991 1990
ABA Antitrust Section Convention "Recent Developments in Market Definition and Merger Analysis"	1990
Federal Bar Association "Joint Production Legislation: Competitive Necessity or Cartel Shield?"	1990
Pew Charitable Trusts Conference "Economics and National Security"	1990
ABA Antitrust Section Midwinter Council Meeting "Fine-tuning the Merger Guidelines" "The State of the Antitrust Division"	1990 1991
International Telecommunications Society Conference "Discussion of the Impact of Telecommunications in the UK"	1989
The Economists of New Jersey Conference "Recent Perspectives on Regulation"	1989
Conference on Current Issues Challenging the Regulatory Process "Innovative Pricing and Regulatory Reform" "Competitive Wheeling"	1989 1989
Conference Board: Antitrust Issues in Today's Economy "Foreign Trade Issues and Antitrust"	1989

McKinsey & Co. Mini-MBA Conference "Economic Analysis of Pricing, Costing, and Strategic Business Behavio	r"1989 1994
Olin Conference on Regulatory Mechanism Design "Revolutions in Regulatory Theory and Practice: Exploring The Gap"	1989
University of Dundee Conference on Industrial Organization and Strategic Bel "Mergers in Differentiated Product Industries"	havior 1988
Leif Johanson Lectures at the University of Oslo "Normative Issues in Industrial Organization"	1988
Mergers and Competitiveness: Spain Facing the EEC "Merger Policy" "R&D Joint Ventures"	1988 1988
New Dimensions in Pricing Electricity "Competitive Pricing and Regulatory Reform"	1988
Program for Integrating Economics and National Security: Second Annual Collo "Arming Decisions Under Asymmetric Information"	quium 1988
European Association for Research in Industrial Economics "U.S. Railroad Deregulation and the Public Interest" "Economic Rationales for the Scope of Privatization" "Discussion of Licensing of Innovations"	1987 1989 1990
Annenberg Conference on Rate of Return Regulation in the Presence of Technical Change "Discussion of Regulatory Mechanism Design in the Presence of Research, Innovation, and Spillover Effects"	Rapid
Special Brookings Papers Meeting "Discussion of Empirical Approaches to Strategic Behavior" "New Merger Guidelines"	1987 1990
Deregulation or Regulation for Telecommunications in the 1990's "How Effective are State and Federal Regulations?"	1987

Conference Board Roundtable on Antitrust "Research and Production Joint Ventures" "Intellectual Property and Antitrust"	1990 1987
Current Issues in Telephone Regulation "Economic Approaches to Market Dominance: Applicability of Contestable Markets"	1987
Harvard Business School Forum on Telecommunications "Regulation of Information Services"	1987
The Fowler Challenge: Deregulation and Competition in The L Telecommunications Market "Why Reinvent the Wheel?"	ocal.
·	
World Bank Seminar on Frontiers of Economics "What Every Economist Should Know About Contestable Markets"	1986
Bell Communications Research Conference on Regulation and Information "Fuzzy Regulatory Rules"	1986
Karl Eller Center Forum on Telecommunications "The Changing Economic Environment in Telecommunications: Technological Change and Deregulation"	1986
Railroad Accounting Principles Board Colloquium "Contestable Market Theory and ICC Regulation	1986
Canadian Embassy Conference on Current Issues in Canadian U.S. Trac	de and
Investment "Regulatory Revolution in the Infrastructure Industries"	1985
Eagleton Institute Conference on Telecommunications in Transition "Industry in Transition: Economic and Public Policy Overview"	1985
Brown University Citicorp Lecture "Logic of Regulation and Deregulation"	1985
Columbia University Communications Research Forum "Long Distance Competition Policy"	1985
American Enterprise Institute Public Policy Week "The Political Economy of Regulatory Reform"	1984
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MIT Communications Forum	
"Deregulation of AT&T Communications"	1984
Bureau of Census Longitudinal Establishment Data File and Diversification Conference	Study
"Potential Uses of The File"	198
Federal Bar Association Symposium on Joint Ventures "The Economics of Joint Venture Assessment"	1984
Hoover Institute Conference on Antitrust "Antitrust for High-Technology Industries"	1984
NSF Workshop on Predation and Industrial Targeting "Current Economic Analysis of Predatory Practices"	1983
The Institute for Study of Regulation Symposium: Pricing Electric, Gas	s, and
Telecommunications Services Today and for the Future "Contestability As A Guide for Regulation and Deregulation"	1984
University of Pennsylvania Economics Day Symposium "Contestability and Competition: Guides for Regulation and Deregulation	n"1984
Pinhas Sapir Conference on Economic Policy in Theory and Practice "Corporate Governance and Market Structure"	1984
Centre of Planning and Economic Research of Greece	
"Issues About Industrial Deregulation" "Contestability: New Research Agenda"	1984 1984
Hebrew and Tel Aviv Universities Conference on Public Economics "Social Welfare Dominance Extended and Applied to Excise Taxation"	1983
NBER Conference on Industrial Organization and International Trade "Perspectives on Horizontal Mergers in World Markets"	1983
Workshop on Local Access: Strategies for Public Policy "Market Structure and Government Intervention in Access Markets"	1982
NBER Conference on Strategic Behavior and International Trade "Industrial Strategy with Committed Firms: Discussion"	1022

Columbia University Graduate School of Business, Conference on Regulation an Telecommunication Networks	d New
"Local Pricing in a Competitive Environment"	1982
International Economic Association Roundtable Conference on New Developmen the Theory of Market Structure	
"Theory of Contestability"  "Product Development, Investment, and the Evolution of Market	1982
Structures"	1982
N.Y.U. Conference on Competition and World Markets: Law and Economics "Competition and Trade PolicyInternational Predation"	1982
CNRS-ISPE-NBER Conference on the Taxation of Capital "Welfare Effects of Investment Under Imperfect Competition"	1982
Internationales Institut fur Management und Verwalturg Regulation Conference "Welfare, Regulatory Boundaries, and the Sustainability of Oligopolies" NBER-Kellogg Graduate School of Management Conference on the Econometrics of Market Models with Imperfect Competition "Discussion of Measurement of Monopoly Behavior: An	
Application to the Cigarette Industry"	1981
The Peterkin Lecture at Rice University "Deregulation: Ideology or Logic?"	1981
FTC Seminar on Antitrust Analysis "Viewpoints on Horizontal Mergers	1982
"Predation as a Tactical Inducement for Exit"	1980
NBER Conference on Industrial Organization and Public Policy "An Economic Definition of Predation"	1980
The Center for Advanced Studies in Managerial Economics Conference or Economics of Telecommunication	n The
"Pricing Local Service as an Input"	1980
Aspen Institute Conference on the Future of the Postal Service "Welfare Economics of Postal Pricing"	1979
Department of Justice Antitrust Seminar "The Industry Performance Gradient Index"	1979

Eastern Economic Association Convention "The Social Performance of Deregulated Markets for Telecommunication	ns Services"
Industry Workshop Association Convention "Customer Equity and Local Measured Service"	1979
Symposium on Ratemaking Problems of Regulated Industries "Pricing Decisions and the Regulatory Process"	1979
Woodrow Wilson School Alumni Conference "The Push for Deregulation"	1979
NBER Conference on Industrial Organization "Intertemporal Sustainability"	1979
World Congress of the Econometric Society "Theoretical Industrial Organization" Institute of Public Utilities Conference on Current Issues in Public Utilities Regularity "Network Access Pricing"	1980 ulation 1978
ALI-ABA Conference on the Economics of Antitrust "Predatoriness and Discriminatory Pricing"	1978
AEI Conference on Postal Service Issues "What Can Markets Control?"	1978
University of Virginia Conference on the Economics of Regulation "Public Interest Pricing"	1978
DRI Utility Conference "Marginal Cost Pricing in the Utility Industry: Impact and Analysis"	1978
International Meeting of the Institute of Management Sciences "The Envelope Theorem"	1977
University of Warwick Workshop on Oligopoly "Industry Performance Gradient Indexes"	1977
"Social Welfare Dominance"	1979 1978 1977

Telecommunications Policy Research Conference	
"Transition to Competitive Markets"	1986
"InterLATA Capacity Growth, Capped NTS Charges and Long	
Distance Competition"	1985
"Market Power in The Telecommunications Industry"	1984
"FCC Policy on Local Access Pricing"	1983
"Do We Need a Regulatory Safety Net in Telecommunications?"	1982
"Anticompetitive Vertical Conduct"	1981
"Electronic Mail and Postal Pricing"	1980
"Monopoly, Competition and Efficiency": Chairman	1979
"A Common Carrier Research Agenda"	1978
"Empirical Views of Ramsey Optimal Telephone Pricing"	1977
"Recent Research on Regulated Market Structure"	1976
"Some General Equilibrium Views of Optimal Pricing"	1975
National Bureau of Economic Research Conference on Theoretical In Organization	dustrial
Discussion of "Compensating Variation as a Measure of Welfare Change Conference on Pricing in Regulated Industries: Theory & Application	ge"1976
"Ramsey Optimal Pricing of Long Distance Telephone Services"	1977
Namedy optimal Prioring of Long Distance Polephone Corvices	.0,,
NBER Conference on Public Regulation "Income Distributional Concerns in Regulatory Policy-Making"	1977
Allied Social Science Associations National Convention	
	1990
"Merger Guidelines and Economic Theory" Discussion of "Competitive Rules for Joint Ventures"	1989
"New Schools in Industrial Organization"	1988
"Industry Economic Analysis in the Legal Arena"	1987
"Transportation Deregulation"	1984
Discussion of "Pricing and Costing of Telecommunications Services"	1983
Discussion of "An Exact Welfare Measure"	1982
"Optimal Deregulation of Telephone Services"	1982
"Sector Differentiated Capital Taxes"	1981
"Economies of Scope"	1980
"Social Welfare Dominance"	1980
"The Economic Definition of Predation"	1979
Discussion of "Lifeline Rates, Succor or Snare?"	1979
"Multiproduct Technology and Market Structure"	1978
"The Economic Gradient Method"	1978
"Methods for Public Interest Pricing"	1977
Discussion of "The Welfare Implications of New Financial Instruments"	1976
"Welfare Theory of Concentration Indices"	1976
	-

"Hedonic Price Adjustments" 1975	5
"Public Good Attributes of Information and its Optimal Pricing" 1975	5
"Risk Invariance and Ordinally Additive Utility Functions" 1974	1
"Consumer's Surplus: A Rigorous Cookbook" 1974	1
University of Chicago Symposium on the Economics of Regulated Public Utilities	
"Optimal Prices for Public Purposes"	3
American Society for Information Science	
"The Social Value of Information: An Economist's View" 1975	;
Institute for Mathematical Studies in the Social Sciences Summer Seminar	
"The Sustainability of Natural Monopoly" 1975	;
U.SU.S.S.R. Symposium on Estimating Costs and Benefits of Information Services	
"The Evaluation of the Economic Benefits of Productive Information" 1975	;
NYU-Columbia Symposium on Regulated Industries	
"Ramsey Optimal Public Utility Pricing" 1975	•

# Research Seminars:

Bell Communications Research (2)	University of California, San Diego
Bell Laboratories (numerous)	University of Chicago
Department of Justice (3)	University of Delaware
Electric Power Research Institute	University of Florida
Federal Reserve Board	University of Illinois
Federal Trade Commission (4)	University of Iowa (2)
Mathematica	Universite Laval
Rand	University of Maryland
World Bank (3)	University of Michigan
Carleton University	University of Minnesota
Carnegie-Mellon University	University of Oslo
Columbia University (4)	University of Pennsylvania (3)

Cornell University (2)

Georgetown University

Harvard University (2)

Hebrew University

Johns Hopkins University (2)

M. I. T. (4)

New York University (4)

Northwestern University (2)

Norwegian School of Economics and

**Business Administration** 

University of Toronto

University of Virginia

University of Wisconsin

University of Wyoming

Vanderbilt University

Yale University (2)

Princeton University (many)

Rice University

Stanford University (5)

S.U.N.Y. Albany

## **CERTIFICATE OF SERVICE**

I hereby certify that on this 21<sup>st</sup> day of August, 2000, I caused true and correct copies of the forgoing Comments of AT&T Corp. to be served on all parties by mailing, postage prepaid to their addresses listed on the attached service list.

Dated: August 21, 2000

Washington, D.C.

Peter M. Andros

## **SERVICE LIST**

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